# Introduction to Data Mining

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#### Why Mine Data? Commercial Viewpoint

- Lots of data is being collected and warehoused
  - Web data, e-commerce
  - purchases at department/ grocery stores
  - Bank/Credit Card transactions



- Computers have become cheaper and more powerful
- Competitive Pressure is Strong
  - Provide better, customized services for an *edge* (e.g. in Customer Relationship Management)

#### Why Mine Data? Scientific Viewpoint

- Data collected and stored at enormous speeds (GB/hour)
  - remote sensors on a satellite
  - telescopes scanning the skies
  - microarrays generating gene expression data
  - scientific simulations generating terabytes of data
- Traditional techniques infeasible for raw data
- Data mining may help scientists
  - in classifying and segmenting data
  - in Hypothesis Formation











#### Mining Large Data Sets - Motivation

- There is often information "hidden" in the data that is not readily evident
- Human analysts may take weeks to discover useful information
- Much of the data is never analyzed at all



# Scale of Data

Organization	Scale of Data		
Walmart	~ 20 million transactions/day		
Google	~ 8.2 billion Web pages		
Yahoo	~10 GB Web data/hr		
NASA satellites	~ 1.2 TB/day		
NCBI GenBank	~ 22 million genetic sequences		
France Telecom	29.2 TB		
UK Land Registry	18.3 TB		
AT&T Corp	26.2 TB		



"The great strength of computers is that they can reliably manipulate vast amounts of data very quickly. Their great weakness is that they don't have a clue as to what any of that data actually means"

#### Why Do We Need Data Mining?

- Leverage organization's data assets
  - Only a small portion (typically 5%-10%) of the collected data is ever analyzed
  - Data that may never be analyzed continues to be collected, at a great expense, out of fear that something which may prove important in the future is missing.
  - Growth rates of data precludes traditional "manually intensive" approach



#### Why Do We Need Data Mining?

- As databases grow, the ability to support the decision support process using traditional query languages becomes infeasible
  - Many queries of interest are difficult to state in a query language (Query formulation problem)
  - "find all cases of fraud"
  - "find all individuals likely to buy a FORD expedition"
  - "find all documents that are similar to this customers problem"

# What is Data Mining?

#### • Many Definitions

- Non-trivial extraction of implicit, previously unknown and potentially useful information from data
- Exploration & analysis, by automatic or semi-automatic means, of large quantities of data in order to discover meaningful patterns



#### What is (not) Data Mining?

- What is not Data Mining?
  - Look up phone number in phone directory
  - Check the dictionary for the meaning of a word
- What is Data Mining?

– Certain names are more prevalent in certain US locations (O'Brien, O'Rurke, O'Reilly... in Boston area)

- Group together similar documents returned by search engine according to their context (e.g. Amazon rainforest, Amazon.com,)



# Data Mining: Confluence of Multiple Disciplines



# Data Mining Applications

- Market analysis
- Risk analysis and management
- Fraud detection and detection of unusual patterns (outliers)
- Text mining (news group, email, documents) and Web mining
- Stream data mining
- DNA and bio-data analysis

#### Fraud Detection & Mining Unusual Patterns

- Approaches: Clustering & model construction for frauds, outlier analysis
- Applications: Health care, retail, credit card service, ...
  - Auto insurance: ring of collisions
  - Money laundering: suspicious monetary transactions
  - Medical insurance
    - Professional patients, ring of doctors, and ring of references
    - Unnecessary or correlated <u>screening tests</u>
  - Telecommunications: phone-call fraud
    - Phone call model: destination of the call, duration, time of day or week. Analyze patterns that deviate from an expected norm
  - Retail industry
    - Analysts estimate that 38% of retail shrink is due to dishonest employees
  - Anti-terrorism





# Clustering

• Finding groups of objects such that the objects in a group will be similar (or related) to one another and different from (or unrelated to) the objects in other groups



# Applications of Cluster Analysis

- Understanding
  - Group related documents for browsing
  - Group genes and proteins that have similar functionality
  - Group stocks with similar price fluctuations
- Summarization
  - Reduce the size of large data sets

Use of K-means to partition Sea Surface Temperature (SST) and Net Primary Production (NPP) into clusters that reflect the Northern and Southern Hemispheres.

	Discovered Clusters	Industry Group
1	Applied-Matl-DOWN,Bay-Network-Down,3-COM-DOWN, Cabletron-Sys-DOWN,CISCO-DOWN,HP-DOWN, DSC-Comm-DOWN,INTEL-DOWN,LSI-Logic-DOWN, Micron-Tech-DOWN,Texas-Inst-Down,Tellabs-Inc-Down, Natl-Semiconduct-DOWN,Oracl-DOWN,SGI-DOWN, Sun-DOWN	Technology1-DOWN
2	Apple-Comp-DOWN, Autodesk-DOWN, DEC-DOWN, ADV-Micro-Device-DOWN, Andrew-Corp-DOWN, Computer-Assoc-DOWN, Circuit-City-DOWN, Compaq-DOWN, EMC-Corp-DOWN, Gen-Inst-DOWN, Motorola-DOWN, Microsoft-DOWN, Scientific-Atl-DOWN	Technology2-DOWN
3	Fannie-Mae-DOWN,Fed-Home-Loan-DOWN, MBNA-Corp-DOWN,Morgan-Stanley-DOWN	Financial-DOWN
4	Baker-Hughes-UP,Dresser-Inds-UP,Halliburton-HLD-UP, Louisiana-Land-UP,Phillips-Petro-UP,Unocal-UP, Schlumberger-UP	Oil-UP

# Clusters for Raw SST and Raw NPP

#### Clustering: Application 1

- Market Segmentation:
  - Goal: subdivide a market into distinct subsets of customers where any subset may conceivably be selected as a market target to be reached with a distinct marketing mix.
  - Approach:
    - Collect different attributes of customers based on their geographical and lifestyle related information.
    - Find clusters of similar customers.
    - Measure the clustering quality by observing buying patterns of customers in same cluster vs. those from different clusters.

## Clustering: Application 2

- Document Clustering:
  - Goal: To find groups of documents that are similar to each other based on the important terms appearing in them.
  - Approach: To identify frequently occurring terms in each document. Form a similarity measure based on the frequencies of different terms. Use it to cluster.

#### Notion of a Cluster can be Ambiguous + + + + $\bigcirc$ ₹\_ Six Clusters How many clusters? $\Delta$ $\Delta$

Two Clusters

**Four Clusters** 

# Types of Clusterings

- A clustering is a set of clusters
- Important distinction between hierarchical and partitional sets of clusters
- Partitional Clustering
  - A division data objects into non-overlapping subsets (clusters) such that each data object is in exactly one subset
- Hierarchical clustering
  - A set of nested clusters organized as a hierarchical tree

# Partitional Clustering







#### Other Distinctions Between Sets of Clusters

- Exclusive versus non-exclusive
  - In non-exclusive clusterings, points may belong to multiple clusters.
  - Can represent multiple classes or 'border' points
- Fuzzy versus non-fuzzy
  - In fuzzy clustering, a point belongs to every cluster with some weight between 0 and 1
  - Weights must sum to 1
  - Probabilistic clustering has similar characteristics
- Partial versus complete
  - In some cases, we only want to cluster some of the data
- Heterogeneous versus homogeneous
  - Clusters of widely different sizes, shapes, and densities

#### Characteristics of the Input Data Are Important

- Type of proximity or density measure
  - This is a derived measure, but central to clustering
- Sparseness
  - Dictates type of similarity
  - Adds to efficiency
- Attribute type
  - Dictates type of similarity
- Type of Data
  - Dictates type of similarity
  - Other characteristics, e.g., autocorrelation
- Dimensionality
- Noise and Outliers
- Type of Distribution



#### Association Rule Discovery: Definition

- Given a set of records each of which contain some number of items from a given collection
  - Produce dependency rules which will predict occurrence of an item based on occurrences of other items.

TID	Items
1	Bread, Coke, Milk
2	Beer, Bread
3	Beer, Coke, Diaper, Milk
4	Beer, Bread, Diaper, Milk
5	Coke, Diaper, Milk

Rules Discovered: {Milk} --> {Coke} {Diaper, Milk} --> {Beer}

#### Association Analysis: Applications

- Market-basket analysis
  - Rules are used for sales promotion, shelf management, and inventory management
- Telecommunication alarm diagnosis
  - Rules are used to find combination of alarms that occur together frequently in the same time period
- Medical Informatics
  - Rules are used to find combination of patient symptoms and complaints associated with certain diseases

#### **Association Rule Mining**

•		
	TID	Items
	1	Bread, Milk
	2	Bread, Diaper, Beer, Egg
	3	Milk, Diaper, Beer, Coke
	4	Bread, Milk, Diaper, Beer
	5	Bread, Milk, Diaper, Coke

•	Protein Complex	Proteins
	c1	$p_1,p_2$
	c2	$p_1,p_3,p_4,p_5$
	c3	$p_2, p_3, p_4, p_6$

Pattern

- A collection of one or more items
  E.g. {Milk}, {Beer, Diaper}
- Support Count (σ)
  - Frequency of occurrence of a pattern.
    E.g. σ({Bread, Milk, Diaper}) = 2
- Support (Agrawal et al. 1993)
  - Fraction of transactions that contain a pattern.
  - ◊ E.g. supp({Bread, Milk, Diaper})= 2/5 =40%
- Confidence: its interpretation as conditional probability



#### **Correlation Computing**

- Various Applications of Correlation Analysis
  - i.e. Marketing Data Study, Web Search, Bioinformatics, Public Health
- A Gap between Association Rule Mining and Correlation Computing
  - A lack of precise relationship between support (or confidence) based association measures and correlation measures.
- Statistical Computing
  - Expect to apply statistical techniques more flexibly, efficiently, easily, and with minimal mathematical assumptions.

# Application Deployment Challenge

- AMAZON.COM: Product Promotion
- Answer the question: Customers who bought this book also bought?



- Computing Challenge!
  - $\diamond$  For a database of  $10^6$  items,  $10^{12}$  possible item pairs
  - Several million transactions will make things worse!



Predictive Modeling: Classification

• Find a model for class attribute as a function of the values of other attributes Model for predicting credit

Class

				<b>CIA33</b>
Tid	Employed	Level of Education	# years at present address	Credit Worthy
1	Yes	Graduate	5	Yes
2	Yes	High School	2	No
3	No	Undergrad	1	No
4	Yes	High School	10	Yes
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Tid	Employed	Level of Education	# years at present address	Credit Worthy
1	Yes	Undergrad	7	?
2	No	Graduate	3	?
3	Yes	High School	2	?



#### Classification Example

#### **Examples of Classification Task**

- Predicting tumor cells as benign or malignant
- Classifying credit card transactions as legitimate or fraudulent
- Classifying secondary structures of protein as alpha-helix, beta-sheet, or random coil
- Categorizing news stories as finance, weather, entertainment, sports, etc
- Identifying intruders in the cyberspace




#### Classification: Application 1

- Fraud Detection
  - **Goal:** Predict fraudulent cases in credit card transactions.
  - Approach:
    - Use credit card transactions and the information on its account-holder as attributes.
      - When does a customer buy, what does he buy, how often he pays on time, etc
    - Label past transactions as fraud or fair transactions. This forms the class attribute.
    - Learn a model for the class of the transactions.
    - Use this model to detect fraud by observing credit card transactions on an account.

#### Classification: Application 2

- Churn prediction for telephone customers
  - **Goal:** To predict whether a customer is likely to be lost to a competitor.
  - Approach:
    - Use detailed record of transactions with each of the past and present customers, to find attributes.
      - How often the customer calls, where he calls, what time-of-the day he calls most, his financial status, marital status, etc.
    - Label the customers as loyal or disloyal.
    - Find a model for loyalty.

# System Event Logs/Job Logs

- Failure Prediction using Event Logs
- Significantly improve Fault Tolerance and Resource Management strategies



# Web Usage Mining



User-directed Knowledge Discovery in Wireless Sensor Network

- Learning Active Users Behavior
  - Better Sensor Network Management
  - Identifying Sensor Spoofing
    E.g. Radio-frequency (RF) sensors are vulnerable to spoofing

the enemy can spoof as friendly forces

#### Wireless Sensor Networks

- Enemy are the passive users of the system.
- Learn the enemy's usage patterns



- Better Solutions?
  - Enemy Identification ?
  - Where is the enemy?
    - Historical Patterns, Joint Learning
  - What are the enemy's goal? (Semantic Constraints)

#### **Classification Techniques**

- Base Classifiers
  - Decision Tree based Methods
  - Rule-based Methods
  - Nearest-neighbor
  - Neural Networks
  - Naïve Bayes and Bayesian Belief Networks
  - Support Vector Machines
- Ensemble Classifiers
  - Boosting, Bagging, Random Forests



#### Another Example of Decision Tree



ID	Home Owner	Marital Status	Annual Income	Defaulted Borrower
1	Yes	Single	125K	No
2	No	Married	100K	No
3	No	Single	70K	No
4	Yes	Married	120K	No
5	No	Divorced	95K	Yes
6	No	Married	60K	No
7	Yes	Divorced	220K	No
8	No	Single	85K	Yes
9	No	Married	75K	No
10	No	Single	90K	Yes



There could be more than one tree that fits the same data!

#### **Decision Tree Classification Task**





#### **Deviation/Anomaly Detection**

- Detect significant deviations from normal behavior
- Applications:
  - Credit Card Fraud
    Detection
  - Network Intrusion
    Detection





#### Anomaly Detection

- Challenges
  - How many outliers are there in the data?
  - Method is unsupervised
    - Validation can be quite challenging (just like for clustering)
  - Finding needle in a haystack
- Working assumption
  - There are considerably more "normal" observations than "abnormal" observations (outliers/anomalies) in the data

# **Anomaly Detection Schemes**

- General Steps
  - Build a profile of the "normal" behavior
    - Profile can be patterns or summary statistics for the overall population
  - Use the "normal" profile to detect anomalies
    - Anomalies are observations whose characteristics differ significantly from the normal profile

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- Types of anomaly detection schemes
  - Graphical & Statistical-based
  - Distance-based
  - Model-based

# Graphical Approaches

- Boxplot (1-D), Scatter plot (2-D), Spin plot (3-D)
- Limitations
  - Time consuming
  - Subjective





# Statistical Approaches

- Assume a parametric model describing the distribution of the data (e.g., normal distribution)
- Apply a statistical test that depends on
  - Data distribution
  - Parameter of distribution (e.g., mean, variance)
  - Number of expected outliers (confidence limit)



#### Intrusion Detection

- Intrusion Detection System
  - combination of software and hardware that attempts to perform intrusion detection
  - raises the alarm when possible intrusion happens



- Traditional intrusion detection system IDS tools (e.g. SNORT) are based on signatures of known attacks
- Limitations
  - Signature database has to be manually revised for each new type of discovered intrusion



- They cannot detect emerging cyber threats
- www.snort.org - Substantial latency in deployment of newly created signatures across the computer system

#### Data Mining for Network Intrusion Detection

#### Misuse detection

- Predictive models are built from labeled labeled data sets (instances are labeled as "normal" or "intrusive")
- These models can be more sophisticated and precise than manually created signatures
- Unable to detect attacks whose instances have not yet been observed

#### Anomaly detection

- Identifies anomalies as deviations from "normal" behavior
- Potential for high false alarm rate previously unseen (yet legitimate) system behaviors may also be recognized as anomalies

# **KDD** Process

- Develop an understanding of the application domain
  - Relevant prior knowledge, problem objectives, success criteria, current solution, inventory resources, constraints, terminology, cost and benefits
- Create target data set
  - Collect initial data, describe, focus on a subset of variables, verify data quality
- Data cleaning and preprocessing
  - Remove noise, outliers, missing fields, time sequence information, known trends, integrate data
- Data Reduction and projection
  - Feature subset selection, feature construction, discretizations, aggregations

#### **KDD** Process

- Selection of data mining task
  - Classification, segmentation, deviation detection, link analysis
- Select data mining approach
- Data mining to extract patterns or models
- Interpretation and evaluation of patterns/models
- Consolidating discovered knowledge



# Challenges of Data Mining

- Scalability
- Dimensionality
- Complex and Heterogeneous Data
- Data Quality
- Data Ownership and Distribution
- Privacy Preservation
- Streaming Data
- Data from Multi-Sources









Family Knowledge Set Decision Power

The Knowledge Set of Other people you know

#### **Commercial and Research Tools**

WEKA: http://www.cs.waikato.ac.nz/ml/weka/

SAS: http://www.sas.com/



Clementine: http://www.spss.com/spssbi/clementine/

Intelligent Miner

http://www-3.ibm.com/software/data/iminer/

Insightful Miner

http://www.insightful.com/products/product.asp?PID=26





Insightful

# Textbooks







Robert Tibshirani Jerome Friedman

#### The Elements of Statistical Learning

Data Mining, Inference, and Prediction

Springer

